# LETTER TO UNITHOLDERS



#### **OUE REAL ESTATE INVESTMENT TRUST**

(a real estate investment trust constituted on 10 October 2013 under the laws of the Republic of Singapore) managed by

#### **OUE REIT Management Pte. Ltd.**

(Company Registration Number: 201327018E)

## **Directors of the Manager**

**Registered Office** 

Mr Lee Yi Shyan (Chairman and Non-Independent Non-Executive Director) 333 Orchard Road,

#33-01,

Mr Liu Chee Ming (Lead Independent Director)
Mr Tan Huay Lim (Independent Director)

Singapore 238867

Mr Ong Kian Min (Independent Director)

Ms Usha Ranee Chandradas (Independent Director)

Mr Brian Riady (Non-Independent Non-Executive Director)

Mr Han Khim Siew (Chief Executive Officer and Executive Director)

2 April 2024

To: Unitholders of OUE Real Estate Investment Trust

Dear Sir/Madam

## 1 INTRODUCTION

## 1.1 Summary

We refer to the proposed Ordinary Resolution 4 ("**Resolution 4**") under the "As Special Business" section of the notice dated 2 April 2024 convening the annual general meeting of OUE Real Estate Investment Trust ("**OUE REIT**") to be held at Hilton Singapore Orchard (333 Orchard Road, Singapore 238867), Grand Ballroom, Level 6, Orchard Wing on Wednesday, 24 April 2024 at 10.00 a.m. (Singapore Time) ("**AGM**").

Resolution 4 relates to the proposed renewal of the unit buy-back mandate of OUE REIT Management Pte. Ltd., as manager of OUE REIT (the "Manager"). The Manager's existing mandate to exercise its powers to procure the repurchases of units in OUE REIT ("Units") for and on behalf of OUE REIT without the prior specific approval of the holders of Units ("Unitholders") in a general meeting was approved by Unitholders at the annual general meeting of OUE REIT that was held on 20 April 2023, and such mandate expires on 24 April 2024 being the date of the AGM. In this regard, the Manager seeks approval from the Unitholders at the AGM in relation to the renewal of the mandate to exercise its powers to procure the repurchases of Units without the prior specific approval of Unitholders in a general meeting (the "Unit Buy-Back Mandate").

## 1.2 This Letter

The purpose of this Letter is to provide Unitholders with information relating to the above proposal which will be tabled at the AGM.

#### 1.3 Advice to Unitholders

Unitholders should note that by voting in favour of the resolution relating to the proposed renewal of the Unit Buy-Back Mandate, they will be renewing the authority of the Manager to procure the repurchases of Units on the terms and conditions set out in paragraph 2 of this Letter and in accordance with all applicable laws and regulations, including but not limited to the provisions of the trust deed dated 10 October 2013 constituting OUE REIT (as amended) (the "Trust Deed") and the Listing Manual of the SGX-ST (the "Listing Manual").

(See "The Proposed Renewal of the Unit Buy-Back Mandate" in paragraph 2 of this Letter for further details.)

If a Unitholder is in any doubt as to the action he should take, he should consult his stockbroker, bank manager, solicitor, accountant or other professional adviser immediately.

## 1.4 Singapore Exchange Securities Trading Limited

The SGX-ST assumes no responsibility for the accuracy of any statements or opinions made, or reports contained, in this Letter.

#### 2 THE PROPOSED RENEWAL OF THE UNIT BUY-BACK MANDATE

#### 2.1 Rationale for the Unit Buy-Back Mandate

The approval of the renewal of the Unit Buy-Back Mandate authorising the Manager to repurchase Units for and on behalf of OUE REIT would give the Manager the flexibility to undertake repurchases of Units ("**Unit Buy-Back**") of up to the 5.0% limit described in paragraph 2.2.1 of this Letter at any time, during the period when the Unit Buy-Back Mandate is in force.

The rationale for seeking the Unit Buy-Back Mandate is as follows:

- (i) the Unit Buy-Back Mandate would be a flexible and cost-effective capital management tool to enhance return on equity for Unitholders and/or the net asset value ("NAV") per Unit; and
- (ii) the Unit Buy-Back Mandate, when exercised at appropriate times, would help mitigate short-term market volatility, off-set the effects of short-term speculative trading of the Units and bolster market confidence in the Units.

While the Unit Buy-Back Mandate would authorise Unit Buy-Backs of up to the said 5.0% limit during the period when the Unit Buy-Back Mandate is in force, Unitholders should note that Unit Buy-Backs may not necessarily be carried out to the entire 5.0% limit as authorised by Unitholders.

Repurchases of Units will be made only when the Manager considers it to be in the best interests of OUE REIT and the Unitholders.

Rule 723 of the Listing Manual requires OUE REIT to ensure that at least 10.0% of its Units are at all times held by the public (the "**Public Float**"). As at 25 March 2024, being the latest practicable date prior to the publication of this Letter (the "**Latest Practicable Date**"), the Public Float is approximately 35.79%, and accordingly, the Manager is of the view that the orderly trading and the listing status of the Units on the SGX-ST is not likely to be affected by the Unitholders' approval of the Unit Buy-Back Mandate and the repurchases of Units thereunder.

# 2.2 Authority and Limits on the Unit Buy-Back Mandate

The authority conferred on the Manager and the limits placed on the repurchases of Units by the Manager under the Unit Buy-Back Mandate are substantially the same as were previously approved by Unitholders at the annual general meeting of OUE REIT that was held on 20 April 2023, save that the definition of "Maximum Price" (being the maximum repurchase price for a repurchase of Units pursuant to the Unit Buy-Back Mandate) in the case of an Off-Market Repurchase (as defined in paragraph 2.2.3 below) has been increased to 120% of the Average Closing Price (as defined in paragraph 2.2.4 below) of the Units. These are set out below:

#### 2.2.1 Maximum Limit

The total number of Units which may be repurchased pursuant to the Unit Buy-Back Mandate is limited to that number of Units representing not more than 5.0% of the total number of issued Units as at the date of the AGM.<sup>1</sup>

**FOR ILLUSTRATIVE PURPOSES ONLY**: On the basis of 5,492,949,700 Units in issue as at the Latest Practicable Date, and assuming that no further Units are issued on or prior to the AGM at which the Unit Buy-Back Mandate is approved, not more than 274,647,485 Units (representing 5.0% of the issued Units) may be repurchased by the Manager pursuant to the Unit Buy-Back Mandate during the Mandate Duration (as defined in paragraph 2.2.2 below).

# 2.2.2 Duration of Authority

Unless revoked or varied by Unitholders in a general meeting, the Unit Buy-Back Mandate, if approved by Unitholders, will be in force for the period commencing from the date on which the AGM is held and the Unit Buy-Back Mandate is approved and expiring on the earliest of the following dates:

- (i) the date on which the next annual general meeting of OUE REIT is held;
- (ii) the date by which the next annual general meeting of OUE REIT is required by applicable laws and regulations or the provisions of the Trust Deed to be held; or
- (iii) the date on which the repurchases of Units by the Manager pursuant to the Unit Buy-Back Mandate are carried out to the full extent mandated,

#### (the "Mandate Duration").

Under the Trust Deed and the prevailing laws and regulations of Singapore, subject to any waiver by the relevant authorities, OUE REIT is required to convene an annual general meeting of Unitholders once every calendar year and not more than 15 months after the holding of the last preceding annual general meeting, and in any case within four months from the financial year end of OUE REIT.

Pursuant to Rule 882 of the Listing Manual, a unit buy-back shall not exceed 10.0% of the total number of issued units excluding treasury units and subsidiary holdings in each class as at the date of the resolution passed by unitholders for the unit buy-back. For the avoidance of doubt, OUE REIT does not hold any treasury units and there are no subsidiary holdings as none of the subsidiaries of OUE REIT hold any Units. There is also only one class of units in OUE REIT. The Unit Buy-Back Mandate does not apply to the convertible perpetual preferred units ("CPPU") which are governed by the terms of the CPPU which were approved pursuant to a Unitholders' resolution passed at the extraordinary general meeting held on 27 July 2015.

The authority conferred on the Manager under the Unit Buy-Back Mandate to repurchase Units may be renewed at the next annual general meeting of Unitholders. When seeking the approval of Unitholders for any subsequent Unit Buy-Back Mandate, the Manager shall disclose details of each Unit Buy-Back made during the Mandate Duration in respect of the Unit Buy-Back Mandate immediately preceding such Unit Buy-Back Mandate being sought, including the total number of Units repurchased, the repurchase price per Unit or the highest and lowest prices paid for such repurchases of Units, where relevant, and the total consideration paid for such repurchases.

# 2.2.3 Manner of Repurchase

Repurchases of Units may be made by way of:

- (i) market repurchase(s) ("Market Repurchases"); and/or
- (ii) off-market repurchase(s) ("Off-Market Repurchases").

Market Repurchases refer to repurchases of Units by the Manager effected on the SGX-ST and/or, as the case may be, such other stock exchange for the time being on which the Units may be listed and quoted, through one or more duly licensed stockbrokers appointed by the Manager for the purpose.

Off-Market Repurchases refer to repurchases of Units by the Manager (which are not Market Repurchases) made under an equal access scheme or schemes for the repurchase of Units from Unitholders in accordance with the Trust Deed. In this regard, an Off-Market Repurchase must satisfy all the following conditions:

- offers for the repurchase or acquisition of Units shall be made to every person who holds Units to repurchase or acquire the same percentage of their Units;
- (ii) all of the above-mentioned persons shall be given a reasonable opportunity to accept the offers made to them; and
- (iii) the terms of all the offers shall be the same, except that there shall be disregarded:
  - (a) differences in consideration attributable to the fact that offers may relate to Units with different accrued distribution entitlements;
  - (b) differences in consideration attributable to the fact that the offers may relate to Units with different amounts remaining unpaid; and
  - (c) differences in the offers introduced solely to ensure that each Unitholder is left with a whole number of Units.

Additionally, the Listing Manual provides that, in making an Off-Market Repurchase, the Manager must issue an offer document to all Unitholders which must contain, *inter alia*:

- (i) the terms and conditions of the offer;
- (ii) the period and procedures for acceptances;
- (iii) the reasons for the proposed Unit repurchases;

- (iv) the consequences, if any, of Unit repurchases by the Manager that will arise under the Singapore Code on Take-overs and Mergers ("Code") or other applicable takeover rules;
- (v) whether the Unit repurchases, if made, could affect the listing of the Units on the SGX-ST;
- (vi) details of any Unit repurchases made by the Manager in the previous 12 months (whether Market Repurchases or Off-Market Repurchases in accordance with an equal access scheme), giving the total number of Units repurchased, the repurchase price per Unit or the highest and lowest prices paid for the repurchases, where relevant, and the total consideration paid for the repurchases; and
- (vii) whether the Units repurchased by the Manager will be cancelled or kept as treasury Units.

#### 2.2.4 Repurchase Price

The Manager has the discretion to determine the repurchase price for a repurchase of Units under a Unit Buy-Back Mandate, subject to such repurchase price not exceeding:

- (i) in the case of a Market Repurchase, 105% of the Average Closing Price of the Units in accordance with Rule 884 of the Listing Manual; and
- (ii) in the case of an Off-Market Repurchase, 120% of the Average Closing Price of the Units,

(the "Maximum Price") in either case, excluding brokerage, stamp duty, commission, applicable goods and services tax and other related expenses ("Related Expenses") of such repurchase.

For the purposes of this paragraph 2.2.4:

"Average Closing Price" means the average of the closing market prices of the Units over the last five Market Days, on which transactions in the Units were recorded, immediately preceding the date of the Market Repurchase or, as the case may be, the date of the making of the offer pursuant to the Off-Market Repurchase, and deemed to be adjusted for any corporate action that occurs during the relevant five Market Days and the date on which the Market Repurchase(s) or, as the case may be, the date on which the offer pursuant to the Off-Market Repurchase(s), is made.

"date of the making of the offer" means the date on which the Manager makes an offer for an Off-Market Repurchase, stating therein the repurchase price (which shall not be more than the Maximum Price for an Off-Market Repurchase calculated on the foregoing basis) for each Unit and the relevant terms of the equal access scheme for effecting the Off-Market Repurchase.

"Market Day" means a day on which the SGX-ST and/or as the case may be, such other stock exchange for the time being on which the Units may be listed and quoted, is open for trading in securities.

# 2.3 Status of Repurchased Units

Under the Trust Deed, a Unit repurchased by way of a Unit Buy-Back shall be deemed cancelled immediately on repurchase (and all rights and privileges attached to such Unit will expire on such cancellation).

# 2.4 Reporting Requirements

Rule 886 of the Listing Manual specifies that an issuer shall notify the SGX-ST of all repurchases or acquisitions of its Units not later than 9.00 a.m.:

- (i) in the case of a Market Repurchase, on the Market Day following the day on which the Market Repurchase was made; or
- (ii) in the case of an Off-Market Repurchase under an equal access scheme, on the second Market Day after the close of acceptances of the offer for the Off-Market Repurchase.

The notification of any such repurchases of Units to the SGX-ST (in the form of an announcement on the SGXNet) shall be in such form and shall include such details as the SGX-ST may prescribe.

The Manager shall make arrangements with the appointed stockbrokers and/or custodians to ensure that they provide the Manager in a timely fashion the necessary information which will enable the Manager to make the notifications to the SGX-ST.

#### 2.5 Sources of Funds

The Manager may only apply funds for the repurchase of Units as provided in the Trust Deed and in accordance with the applicable laws and regulations in Singapore. The Manager may not repurchase Units for a consideration other than in cash.

The Manager intends to utilise OUE REIT's internal sources of funds, external borrowings or a combination of both to finance the Manager's repurchase of Units on behalf of OUE REIT pursuant to the Unit Buy-Back Mandate, subject always to the requirements of the applicable laws and/or regulations in force at the relevant time.

## 2.6 Financial Effects

It is not possible for the Manager to calculate realistically or quantify the impact of repurchases of Units that may be made pursuant to the Unit Buy-Back Mandate on the NAV per Unit and distribution per Unit ("**DPU**") as the resultant effect would depend on, among others, the aggregate number of Units repurchased and the repurchase prices paid for such Units.

OUE REIT's total number of issued Units will be diminished by the total number of Units repurchased by way of a Unit Buy-Back as such Units will be cancelled.

The Manager will only exercise the Unit Buy-Back Mandate when it considers it to be in the best interests of OUE REIT and the Unitholders. The Manager will consider factors such as the working capital requirements, availability of financial resources, the investment and growth strategies of OUE REIT and the prevailing market conditions before repurchasing Units under the Unit Buy-Back Mandate. The Manager will exercise the Unit Buy-Back Mandate with a view to enhancing the DPU and/or the NAV per Unit. The Manager does not intend to exercise the Unit Buy-Back Mandate to such an extent as would have a material adverse effect on the financial position of OUE REIT.

**FOR ILLUSTRATIVE PURPOSES ONLY**: The financial effects of a Unit Buy-Back on OUE REIT are based on the assumptions set out below:

- (i) 274,647,485 Units (representing approximately 5.0% of the issued Units as at the Latest Practicable Date) are repurchased by the Manager pursuant to the Unit Buy-Back Mandate on 1 January 2023;
- (ii) 5,492,949,700 Units are in issue as at the Latest Practicable Date (assuming no further Units are issued on or prior to the AGM at which the Unit Buy-Back Mandate is approved);
- (iii) Units are repurchased by the Manager at the Maximum Price of:
  - (a) in the case of Market Repurchases, S\$0.2804 per Unit (being 105% of the Average Closing Price of the Units immediately preceding the Latest Practicable Date), and accordingly, the maximum amount of funds required for the repurchase of 274,647,485 Units, representing approximately 5.0% of the issued Units as at the Latest Practicable Date (excluding Related Expenses) is approximately S\$77,011,000; and
  - (b) in the case of Off-Market Repurchases, S\$0.3204 per Unit (being 120% of the Average Closing Price of the Units immediately preceding the Latest Practicable Date), and accordingly, the maximum amount of funds required for the repurchase of 274,647,485 Units, representing approximately 5.0% of the issued Units as at the Latest Practicable Date (excluding Related Expenses) is approximately S\$87,997,000;
- (iv) the Unit Buy-Back Mandate has been effective since 1 January 2023;
- (v) all Units repurchased under the Unit Buy-Back Mandate are cancelled;
- (vi) the repurchases of Units are funded solely by internal sources of funds of OUE REIT;and
- (vii) there are no changes to the distribution policy to Unitholders.

Based on the assumptions set out above, the financial effects of the repurchase of 274,647,485 Units (representing 5.0% of the issued Units as at the Latest Practicable Date) by the Manager pursuant to the Unit Buy-Back Mandate by way of (A) Market Repurchases and (B) Off-Market Repurchases, are set out below based on the audited consolidated financial statements of OUE REIT and its subsidiaries (the "OUE REIT Group") for the financial year ended 31 December 2023 ("FY 2023", and the audited consolidated financial statements of the OUE REIT Group for FY 2023, the "FY 2023 Audited Financial Statements"):

	FY 2023 Audited Financial Statements	of Unit repu	ancial effects urchases on 23 Audited Statements Off-Market Repurchases
Net Assets attributable to Unitholders of OUE REIT (S\$'000)	3,311,192	3,230,869	3,219,411
Current Assets (S\$'000)	79,637	76,326	75,853
Current Liabilities (S\$'000)	106,591	106,591	106,591
Number of issued Units (as at the Latest Practicable Date) ('000)	5,492,950	5,218,302	5,218,302
Financial Ratios			
Adjusted NAV per Unit (excluding outstanding distributable income) (S\$)	0.59	0.61	0.61
Distribution per Unit (cents)	2.09	2.14	2.13
Aggregate Leverage (%)	38.2	39.5	39.7

Unitholders should note that the financial effects set out in the table above are based on the FY 2023 Audited Financial Statements and are presented strictly for illustrative purposes only. The results of the OUE REIT Group for FY 2023 may not be representative of future performance. Although the Unit Buy-Back Mandate would authorise the Manager to repurchase up to 5.0% of the total number of issued Units, the Manager may not necessarily repurchase or be able to repurchase the entire 5.0% of the total number of issued Units at any time while the Unit Buy-Back Mandate is in force.

## 2.7 Taxation

Unitholders who are in doubt as to their respective tax positions or the tax implications of Unit repurchases by the Manager, or, who may be subject to tax whether in or outside Singapore, should consult their own professional advisers.

# 2.8 Units Repurchased by the Manager

As at the Latest Practicable Date, the Manager has not repurchased any Units under the existing Unit buy-back mandate immediately preceding the AGM.

#### 2.9 Black-Out Periods

The Manager will not repurchase any Units for and on behalf of OUE REIT at any time after a material price sensitive development has occurred or has been the subject of a decision until such time the price sensitive information has been publicly announced. In addition, the Manager will not repurchase Units for and on behalf of OUE REIT during the period commencing two weeks before the announcement of the OUE REIT Group's interim business updates for the first and third quarters of its financial year and one month before the announcement of the OUE REIT Group's half-yearly and full year financial statements.

### 2.10 Take-over Implications

The circumstances under which Unitholders and persons acting in concert with them will incur an obligation to make a mandatory take-over offer under Rule 14 of the Code after a repurchase of Units by the Manager are set out in Appendix 2 of the Code. The take-over implications which may arise from any repurchase by the Manager of Units by way of a Unit Buy-Back are set out below.

# 2.10.1 Obligation to make a Take-over Offer

If, as a result of any repurchase by the Manager of the Units, the proportionate interest in the voting rights of a Unitholder and persons acting in concert with him increases, such increase will be treated as an acquisition for the purposes of Rule 14 of the Code. Consequently, a Unitholder or a group of Unitholders acting in concert could obtain or consolidate effective control of OUE REIT and become obliged to make a mandatory take-over offer under Rule 14 of the Code.

# 2.10.2 Persons Acting in Concert

Applying the Code to OUE REIT, persons acting in concert comprise individuals or companies who, pursuant to an agreement or understanding (whether formal or informal), co-operate, through the acquisition by any of them of Units (or otherwise), to obtain or consolidate effective control of OUE REIT.

Unless the contrary is established, the following persons, among others, will be presumed to be acting in concert, namely:

- (i) the following companies:
  - (a) a company ("(A)");
  - (b) the parent company of (A) ("(B)");
  - (c) the subsidiaries of (A) (each, "(C)");
  - (d) the fellow subsidiaries of (A) (each, "(D)");
  - (e) the associated companies of any of (A), (B), (C), or (D) (each, "(E)");
  - (f) companies whose associated companies include any of (A), (B), (C), (D) or (E); and

- (g) any person who has provided financial assistance (other than a bank in the ordinary course of business) to any of the foregoing companies for the purchase of voting rights; and
- (ii) a company with any of its directors (together with their close relatives, related trusts as well as companies controlled by any of the directors, their close relatives and related trusts).

For this purpose, a company is an "associated company" (as defined in the Code) of another company if the second company owns or controls at least 20.0% but not more than 50.0% of the voting rights of the first-mentioned company.

# 2.10.3 Effect of Rule 14 and Appendix 2 of the Code

In general terms, the effect of Rule 14 and Appendix 2 of the Code is that, unless exempted<sup>2</sup>, Unitholders and/or persons acting in concert with them will incur an obligation to make a mandatory take-over offer under Rule 14 of the Code if, as a result of the Manager repurchasing Units by way of a Unit Buy-Back, the voting rights of such Unitholders and/or their concert parties would increase to 30.0% or more, or in the event that such Unitholders and/or their concert parties hold between 30.0% and 50.0% of the voting rights in OUE REIT, if the voting rights of such Unitholders and/or their concert parties would increase by more than 1.0% in any period of six months.

Under Appendix 2 of the Code, a Unitholder not acting in concert with the directors of the Manager ("**Directors**") will not be required to make a mandatory take-over offer under Rule 14 of the Code if, as a result of the Manager repurchasing Units by way of a Unit Buy-Back, the voting rights of such Unitholder would increase to 30.0% or more, or, if such Unitholder holds between 30.0% and 50.0% of the voting rights in OUE REIT, the voting rights of such Unitholder would increase by more than 1.0% in any period of six months. Such Unitholder need not abstain from voting in respect of the resolution relating to the renewal of the Unit Buy-Back Mandate.

Based on the interests of the Substantial Unitholders<sup>3</sup> in Units recorded in the Register of Substantial Unitholders as at the Latest Practicable Date, the unitholdings of OUE Limited (direct and deemed) before the purchase of Units is 2,671,348,247 (48.63%). The unitholdings of OUE Limited, direct and deemed, after the repurchase of Units assuming (a) the Manager purchases 274,647,485 Units, being the maximum limit of 5.0% of the issued Units under the Unit Buy-Back Mandate and (b) there is no change in the number of Units held by OUE Limited as at the Latest Practicable Date, will be 2,671,348,247 Units (51.19%).

<sup>2</sup> Unitholders and/or persons acting in concert with them will be exempt from the requirement to make a mandatory take-over offer under Rule 14 of the Code upon the satisfaction of the conditions set out in paragraph 3(a) of Appendix 2 of the Code.

<sup>3 &</sup>quot;Substantial Unitholder" means a person with an interest in Units constituting not less than 5.0% of the total number of Units in issue.

In the above illustration, as at the Latest Practicable Date, the voting rights of OUE Limited may increase from 48.63% to 51.19%, in the event the Manager purchases 274,647,485 Units, being the maximum limit of 5.0% of the issued Units under the Unit Buy-Back Mandate. In the event that their voting rights increase by more than 1.0% in any period of six months, OUE Limited and persons acting in concert with them will become obligated to make a mandatory take-over offer under Rule 14 of the Code.

The Manager intends to monitor and limit the extent of its repurchases under the Unit Buy-Back Mandate such that the voting rights of OUE Limited and persons acting in concert with them will not increase by more than 1.0% of the issued Units in any period of six months.

Save as disclosed above, none of the Substantial Unitholders would become obliged to make a take-over offer for OUE REIT under Rule 14 of the Code as a result of any repurchase of Units by the Manager pursuant to the Unit Buy-Back Mandate of the maximum limit of 5.0% of its issued Units as at the Latest Practicable Date.

# **Important:**

The statements herein do not purport to be a comprehensive or exhaustive description of all the relevant provisions of, or all the implications that may arise under the Code. Unitholders are advised to consult their professional advisers and/or the Securities Industry Council at the earliest opportunity as to whether an obligation to make a mandatory take-over offer would arise by reason of any Unit repurchases by the Manager.

# 2.11 Unitholders' Approval

In view of the foregoing, the Manager is seeking the approval of Unitholders under Resolution 4 relating to the renewal of the Unit Buy-Back Mandate.

# **Important:**

Unitholders should note that by voting in favour of the resolution relating to the renewal of the Unit Buy-Back Mandate, they will be authorising the Manager to procure the repurchase of Units on the terms and conditions set out in paragraph 2 of this Letter and in accordance with the provisions of the Trust Deed and all applicable laws and regulations including, but not limited to the Listing Manual.

# 3 INTERESTS OF DIRECTORS AND SUBSTANTIAL UNITHOLDERS

#### 3.1 Interests of Directors

As at the Latest Practicable Date, certain Directors collectively hold an aggregate direct and indirect interest in 737,148 Units. Based on the Register of Directors' Unitholdings maintained by the Manager, the direct and deemed interests and voting rights of the Directors as at the Latest Practicable Date are as follows:

	Direct Interest		Deemed Interest		Total	
Name of Directors	No. of Units	% <sup>(1)</sup>	No. of Units	% <sup>(1)</sup>	No. of Units held	% <sup>(1)</sup>
Mr Lee Yi Shyan	14,533	0.00	_	_	14,533	0.00
Mr Liu Chee Ming	722,615	0.01	_	_	722,615	0.01
Mr Tan Huay Lim	_	_	_	_	_	_
Mr Ong Kian Min	_	_	_	_	_	_
Ms Usha Ranee Chandradas	_	_	_	_	_	_
Mr Brian Riady	_	_	_	_	_	_
Mr Han Khim Siew	_	_	_	_	_	-

#### Note:

(1) The percentage level is calculated based on 5,492,949,700 issued Units as at the Latest Practicable Date.

# 3.2 Interests of Substantial Unitholders

Based on the information available to the Manager, the direct and deemed interests and voting rights of the Substantial Unitholders of OUE REIT as at the Latest Practicable Date are as follows:

Name of Substantial	Direct Interest		Deemed Interest		Total No. of	
Unitholders	No. of Units	% <sup>(23)</sup>	No. of Units	% <sup>(23)</sup>	Units held	% <sup>(23)</sup>
Clifford Development Pte. Ltd. ("Clifford")	1,471,601,271	26.79	1	_	1,471,601,271	26.79
OUE Limited	1,199,746,976	21.84	1,471,601,271 <sup>(1)</sup>	26.79	2,671,348,247	48.63
OUE Realty Pte. Ltd. ("OUER")	25,807,700	0.47	2,671,348,247 <sup>(2)</sup>	48.63	2,697,155,947	49.10
Golden Concord Asia Limited ("GCAL")	26,351,777	0.48	2,697,155,947 <sup>(3)</sup>	49.10	2,723,507,724	49.58
Fortune Crane Limited ("FCL")	_	_	2,723,507,724 <sup>(4)</sup>	49.58	2,723,507,724	49.58
Lippo ASM Asia Property Limited ("LAAPL")		1	2,723,507,724 <sup>(5)</sup>	49.58	2,723,507,724	49.58
HKC Property Investment Holdings Limited ("HKC Property")	_	_	2,723,507,724 <sup>(6)</sup>	49.58	2,723,507,724	49.58
Hongkong Chinese Limited ("HCL")	_	_	2,723,507,724 <sup>(7)</sup>	49.58	2,723,507,724	49.58

Name of Substantial	Direct Interest		Deemed Interest		Total No. of	
Unitholders	No. of Units	% <sup>(23)</sup>	No. of Units	% <sup>(23)</sup>	Units held	<b>%</b> <sup>(23)</sup>
Hennessy Holdings Limited ("HHL")	_	-	2,723,507,724 <sup>(8)</sup>	49.58	2,723,507,724	49.58
Lippo Limited ("LL")	_	-	2,728,819,456 <sup>(9)</sup>	49.68	2,728,819,456	49.68
Lippo Capital Limited ("LCL")	_	1	2,728,819,456 <sup>(10)</sup>	49.68	2,728,819,456	49.68
Lippo Capital Holdings Company Limited ("LCH")	ı	-	2,728,819,456 <sup>(11)</sup>	49.68	2,728,819,456	49.68
Lippo Capital Group Limited ("LCG")	I	I	2,728,819,456 <sup>(12)</sup>	49.68	2,728,819,456	49.68
Dr Stephen Riady	-	-	2,728,819,456 <sup>(13)</sup>	49.68	2,728,819,456	49.68
PT Trijaya Utama Mandiri (" <b>PT Trijaya</b> ")	_	_	2,728,819,456 <sup>(14)</sup>	49.68	2,728,819,456	49.68
Mr James Tjahaja Riady	_	-	2,728,819,456 <sup>(15)</sup>	49.68	2,728,819,456	49.68
Admiralty Station Management Limited ("Admiralty")	-	_	2,723,507,724 <sup>(16)</sup>	49.58	2,723,507,724	49.58
Argyle Street Management Limited ("ASML")	_	-	2,723,507,724 <sup>(17)</sup>	49.58	2,723,507,724	49.58
Argyle Street Management Holdings Limited			0.700.507.704(18)	40.50	0.700.507.704	40.50
("ASMHL")	_	_	2,723,507,724 <sup>(18)</sup> 2,723,507,724 <sup>(19)</sup>	49.58	2,723,507,724	49.58
Mr Kin Chan (" <b>KC</b> ")  Mr V-Nee Yeh (" <b>VY</b> ")	_	_	2,723,507,724 <sup>(20)</sup>	49.58	2,723,507,724	49.58
Mr Tang Yigang @	_	_	2,120,001,124	43.00	2,120,301,124	43.00
Gordon Tang ("GT")	497,213,888 <sup>(21)</sup>	9.05	_	_	497,213,888	9.05
Madam Chen Huaidan (Celine Tang) ("CT")	453,121,062 <sup>(22)</sup>	8.25	_	_	453,121,062	8.25

# Notes:

- (1) OUE Limited is deemed to have an interest in the Units held by Clifford. Clifford is a wholly-owned subsidiary of OUE Limited.
- (2) OUER is the immediate holding company of OUE Limited and has a deemed interest in the Units in which OUE Limited has a direct and deemed interest.
- (3) GCAL has a deemed interest in the Units through the direct and deemed interests of its wholly-owned subsidiary, OUER.
- (4) FCL has a deemed interest in the Units through the direct and deemed interests of its wholly-owned subsidiary, GCAL.
- (5) LAAPL is deemed to have an interest in the Units in which its subsidiary, FCL, has a deemed interest.
- (6) LAAPL is jointly held by HKC Property and Admiralty. Accordingly, HKC Property is deemed to have an interest in the Units in which LAAPL has a deemed interest.
- (7) HCL is the immediate holding company of HKC Property. Accordingly, HCL is deemed to have an interest in the Units in which HKC Property has a deemed interest.
- (8) HHL is an intermediate holding company of HKC Property. Accordingly, HHL is deemed to have an interest in the Units in which HKC Property has a deemed interest.

- (9) LL is an intermediate holding company of HKC Property. Accordingly, LL is deemed to have an interest in the Units in which HKC Property has a deemed interest, as well as a deemed interest in the 5,311,732 Units held by Hongkong China Treasury Limited, a subsidiary of LL (the "HKCTL Units").
- (10) LCL is an intermediate holding company of HKC Property and the immediate holding company of LL. Accordingly, LCL is deemed to have an interest in the Units in which HKC Property has a deemed interest, as well as a deemed interest in the HKCTL Units in which LL has a deemed interest.
- (11) LCH is an intermediate holding company of HKC Property and LL. Accordingly, LCH is deemed to have an interest in the Units in which HKC Property has a deemed interest, as well as a deemed interest in the HKCTL Units in which LL has a deemed interest.
- (12) LCG is the holding company of LCH, which in turn is an intermediate holding company of HKC Property and LL. Accordingly, LCG is deemed to have an interest in the Units in which HKC Property has a deemed interest, as well as a deemed interest in the HKCTL Units in which LL has a deemed interest.
- (13) Dr Stephen Riady holds the entire issued share capital of LCG, which is the holding company of LCH. LCH in turn is an intermediate holding company of HKC Property and LL. Accordingly, Dr Stephen Riady is deemed to have an interest in the Units in which HKC Property has a deemed interest, as well as a deemed interest in the HKCTL Units in which LL has a deemed interest.
- (14) PT Trijaya holds more than 20% of the shares in LCL, which in turn is an intermediate holding company of HKC Property and the immediate holding company of LL. Accordingly, PT Trijaya is deemed to have an interest in the Units in which HKC Property has a deemed interest, as well as a deemed interest in the HKCTL Units in which LL has a deemed interest.
- (15) Mr James Tjahaja Riady effectively holds all the shares in PT Trijaya, which holds more than 20% of the shares in LCL. LCL in turn is an intermediate holding company of HKC Property and the immediate holding company of LL. Accordingly, Mr James Tjahaja Riady is deemed to have an interest in the Units in which HKC Property has a deemed interest, as well as a deemed interest in the HKCTL Units in which LL has a deemed interest.
- (16) LAAPL is jointly held by HKC Property and Admiralty. Accordingly, Admiralty is deemed to have an interest in the Units in which LAAPL has a deemed interest.
- (17) ASML owns 100% of the voting shares in the capital of Admiralty. Accordingly, ASML is deemed to have an interest in the Units in which Admiralty has a deemed interest.
- (18) ASMHL is the immediate holding company of ASML. Accordingly, ASMHL is deemed to have an interest in the Units in which ASML has a deemed interest.
- (19) KC is the beneficial holder of more than 20% of the issued share capital of ASMHL. Accordingly, KC is deemed to have an interest in the Units in which ASMHL has a deemed interest.
- (20) VY is the beneficial holder of more than 20% of the issued share capital of ASMHL. Accordingly, VY is deemed to have an interest in the Units in which ASMHL has a deemed interest.
- (21) GT's direct interest arises from 52,744,246 Units held in his own name, and 444,469,642 Units held by the joint accounts of GT and CT.
- (22) CT's direct interest arises from 8,651,420 Units held in her own name and 444,469,642 Units held by the joint accounts of GT and CT.
- (23) The unitholding percentage is calculated based on 5,492,949,700 issued Units as at Latest Practicable Date.

### 4 DIRECTORS' RECOMMENDATION

Having considered the relevant factors, including the rationale for the proposed renewal of the Unit Buy-Back Mandate as set out in paragraph 2 of this Letter, the Directors recommend that Unitholders vote at the AGM in favour of the resolution relating to the renewal of the Unit Buy-Back Mandate.

#### 5 DIRECTORS' RESPONSIBILITY STATEMENT

5.1 The Directors collectively and individually accept full responsibility for the accuracy of the information given in this Letter and confirm after making all reasonable enquiries that, to the best of their knowledge and belief, this Letter constitutes full and true disclosure of all material facts about the proposed renewal of the Unit Buy-Back Mandate, OUE REIT Group, and the Directors are not aware of any facts the omission of which would make any statement in this Letter misleading.

Where information in this Letter has been extracted from published or otherwise publicly available sources or obtained from a named source, the sole responsibility of the Directors has been to ensure that such information has been accurately and correctly extracted from those sources and/or reproduced in this Letter in its proper form and context.

# 6 DOCUMENT ON DISPLAY

The Trust Deed will be available for inspection during normal business hours<sup>4</sup> at the registered office of the Manager at 333 Orchard Road, #33-01, Singapore 238867 for so long as OUE REIT is in existence.

Yours faithfully

**OUE REIT Management Pte. Ltd.** 

(Company Registration Number: 201327018E)
As Manager of **OUE Real Estate Investment Trust** 

Han Khim Siew

Chief Executive Officer and Executive Director

<sup>4</sup> Prior appointment is required.

# **IMPORTANT NOTICE**

This Letter is for information only and does not constitute an invitation, offer or solicitation of any offer to acquire, purchase or subscribe for Units (including the CPPU).

This Letter may contain forward-looking statements that involve assumptions, risks and uncertainties. Actual future performance, outcomes and results may differ materially from those expressed in forward-looking statements as a result of a number of risks, uncertainties and assumptions. Representative examples of these factors include (without limitation) general industry and economic conditions, interest rate trends, cost of capital and capital availability, competition from similar developments, shifts in expected levels of property rental income, changes in operating expenses (including employee wages, benefits and training costs), property expenses and governmental and public policy changes. You are cautioned not to place undue reliance on these forward-looking statements, which are based on the Manager's current view of future events. The value of Units and the income derived from them may fall as well as rise. Units are not obligations of, deposits in, or guaranteed by, the Manager, DBS Trustee Limited (as trustee of OUE REIT) or any of their respective affiliates. An investment in Units is subject to investment risks, including the possible loss of the principal amount invested. The past performance of OUE REIT is not necessarily indicative of the future performance of OUE REIT.

Investors should note that they have no right to request the Manager to redeem or purchase their Units for so long as the Units are listed on the SGX-ST. It is intended that Unitholders may only deal in their Units through trading on the SGX-ST. The listing of the Units on the SGX-ST does not guarantee a liquid market for the Units.

If you have sold or transferred all your Units, you should immediately inform the purchaser or the bank, stockbroker or other agent through whom the sale or transfer was effected for onward notification to the purchaser or transferee, that this Letter, together with the Notice of AGM and the accompanying Proxy Form, may be accessed at OUE REIT's website at the URL www.ouereit.com, and are also available on the SGX website at the URL https://www.sgx.com/securities/company-announcements.

# **GLOSSARY**

In this Letter, the following definitions apply throughout unless otherwise stated:

"%" Per centum or Percentage :

"AGM" The annual general meeting of Unitholders to be held at

> Hilton Singapore Orchard (333 Orchard Road, Singapore 238867), Grand Ballroom, Level 6, Orchard Wing on Wednesday, 24 April 2024 at 10.00 a.m. (Singapore Time), to approve the matters set out in the Notice of AGM

"Average Closing Price" The average of the closing market prices of the Units over

> the last five Market Days, on which transactions in the Units were recorded, immediately preceding the date of the Market Repurchase or, as the case may be, the date of the making of the offer pursuant to the Off-Market Repurchase, and deemed to be adjusted for any corporate action that occurs during the relevant five Market Days and the date on which the Market Repurchase(s) or, as the case may be, the date on which the offer pursuant to the Off-Market

Repurchase(s), is made.

"CDP" The Central Depository (Pte) Limited

"Code" The Singapore Code on Take-overs and Mergers

"date of the making of the

offer"

The date on which the Manager makes an offer for an Off-Market Repurchase, stating therein the repurchase price (which shall not be more than the Maximum Price for an Off-Market Repurchase) for each Unit and the relevant terms of the equal access scheme for effecting the

Off-Market Repurchase

"Directors" Directors of the Manager

"DPU" Distribution per Unit

"FY 2023" The financial year ended 31 December 2023

"FY 2023 Audited

Financial Statements"

The audited consolidated financial statements of the OUE

REIT Group for FY 2023

"Latest Practicable Date" 25 March 2024, being the latest practicable date prior to

the publication of this Letter

"Letter" This Letter to Unitholders dated 2 April 2024

"Listing Manual" The listing manual of the SGX-ST

"Manager" OUE REIT Management Pte. Ltd., in its capacity as

manager of OUE REIT

"Mandate Duration"

Unless revoked or varied by Unitholders in a general meeting, the period commencing from the date on which the AGM is held and the Unit Buy-Back Mandate is approved and expiring on the earliest of the following dates:

- (a) the date on which the next annual general meeting of OUE REIT is held:
- (b) the date by which the next annual general meeting of OUE REIT is required by applicable laws and regulations or the provisions of the Trust Deed to be held; or
- (c) the date on which the repurchases of Units by the Manager pursuant to the Unit Buy-Back Mandate are carried out to the full extent mandated

"Market Day"

A day on which the SGX-ST or, as the case may be, such other stock exchange for the time being on which the Units may be listed and quoted, is open for trading in securities

"Market Repurchase"

Repurchases of Units by the Manager effected on the SGX-ST and/or, as the case may be, such other stock exchange for the time being on which the Units may be listed and quoted, through one or more duly licensed stockbrokers appointed by the Manager for the purpose

"Maximum Price"

In the case of:

- (a) a Market Repurchase, 105% of the Average Closing Price of the Units in accordance with Rule 884 of the Listing Manual; and
- (b) an Off-Market Repurchase, 120% of the Average Closing Price of the Units

"NAV" : Net asset value of the OUE REIT Group

"Notice of AGM" : The notice of AGM convening the AGM

"Off-Market Repurchases"

Repurchases of Units by the Manager (which are not Market Repurchases) made under an equal access scheme or schemes for the repurchase of Units from Unitholders in accordance with the Trust Deed

"Ordinary Resolution" : A resolution proposed and passed as such by a majority

being greater than 50.0% or more of the total number of votes cast for and against such resolution at a meeting of Unitholders convened in accordance with the provisions of

the Trust Deed

"OUE REIT" : OUE Real Estate Investment Trust

"OUE REIT Group" : OUE REIT and its subsidiaries

"Public Float" : Refers to the percentage of Units held by the public

"Related Expenses" : Brokerage, stamp duty, commission, applicable goods and

services tax and other related expenses

"Resolution 4" : Ordinary Resolution 4, under the heading "As Special

Business" as set out in the Notice of AGM

"S\$" and "cents" : Singapore dollars and cents

"SGX-ST" : Singapore Exchange Securities Trading Limited

"Substantial Unitholder" : A person with an interest in Units constituting not less than

5.0% of the total number of Units in issue

"Trust Deed" : The trust deed dated 10 October 2013 constituting OUE

REIT (as amended)

"Unit" : A unit representing an undivided interest in OUE REIT

"Unit Buy-Back" : The buy-back of Units pursuant to the Unit Buy-Back

Mandate

"Unit Buy-Back Mandate" : The proposed unit buy-back mandate to be given to the

Manager by way of an Ordinary Resolution in a general meeting, to exercise its powers to procure the repurchase of Units for and on behalf of OUE REIT without the prior specific approval of Unitholders at a general meeting

"Unitholder" : The registered holder for the time being of a Unit, including

person(s) so registered as joint holders, except where the registered holder is CDP, the term "Unitholder" shall, in relation to Units registered in the name of CDP, mean, where the context requires, the Depositor whose Securities

Account with CDP is credited with Units

The terms "Depositor" and "Depository Register" shall have the meanings ascribed to them respectively in Section 81SF of the Securities and Futures Act 2001 of Singapore.

Words importing the singular shall, where applicable, include the plural and vice versa and words importing the masculine gender shall, where applicable, include the feminine and neuter genders.

References to persons shall include corporations.

Any reference in this Letter to any enactment is a reference to that enactment for the time being amended or re-enacted.

Any reference to a time of day in this Letter shall be a reference to Singapore time unless otherwise stated.

Any discrepancies in the tables, graphs and charts between the listed amounts and totals thereof are due to rounding. Where applicable, figures and percentages are rounded to one decimal place.